**Lotus Technology Reports Unaudited Fourth Quarter and Full Year 2023 Financial Results**

* Lotus Tech recorded revenue of $679 million in 2023, driven by growing sales of lifestyle BEVs and sports cars.
* Achieved gross profit margin of 15% in first year of BEV deliveries, with scaling of asset-light production.
* Expanded its global footprint to 215 stores, with new flagship locations in Paris, London, and Seoul.
* Expects to achieve about threefold increase in deliveries in 2024 amid steady market expansion.

**New York – April 8, 2024**

Lotus Technology Inc. (“Lotus Tech” or the “Company”), a leading global luxury electric vehicle maker, today announced its unaudited financial results for the fourth quarter and the year ended December 31, 2023. The results reflect steady progress in the Company’s execution of its Vision80 strategy to become an all-electric, intelligent and luxury mobility provider before Lotus’s 80th anniversary in 2028.

In its first year of BEV delivery, the Company achieved a revenue of $679 million and a gross profit margin of 15% in 2023. Revenue in the fourth quarter of 2023 was $361 million, representing a 92% quarter-on-quarter increase. This strong performance was enabled by Lotus Tech’s asset-light business model, as the Company ramped up production and sales of BEV models.

The Company delivered 6,970 vehicles in 2023, an annual record in the 76-year history of the Lotus brand, with BEV models representing 63% of total deliveries. Vehicle deliveries in the fourth quarter of 2023 increased nearly 110% quarter-over-quarter to 3,749. The increase in deliveries was driven primarily by Eletre, the Company’s first lifestyle BEV, which ramped up production and sales in the second half of the year.

The Company also continued to expand its global presence, laying the foundation for continuing global roll-out of the brand’s vehicles with an increase of 46 stores year-on-year to a total of 215 locations as of December 31, 2023. Over the past year, Lotus Tech notably opened new flagship stores in prime locations, including in the Golden Triangle area of Paris, Mayfair in London, Gangnam-gu in Seoul, and other strategically important global cities.

2024 will be a pivotal year for Lotus Tech’s execution of its Vision80 Strategy, as the Company further ramps up global deliveries of its leading product portfolio in new markets. In March 2024, the Company began deliveries of Emeya, its first electric hyper-grand tourer. Emeya deliveries are now underway in China and expected to begin in Europe in the third quarter of 2024. The Company’s Eletre hyper-SUV is also set to enter more markets including the U.S. over the course of 2024. In 2024, the Company expects to increase its total deliveries about threefold to 26,000, and further grow its healthy gross margin to 17-19%.

"We are pleased with the early progress and promising results achieved in 2023, with increasing deliveries reflecting the strength of our brand and ramping production,” said Lotus Tech CEO Qingfeng Feng. “We look forward to further accelerating our growth in the year ahead and remain dedicated to creating long-term value for our customers and investors as we continue to execute our Vision80 strategy, building on our luxury brand equity and advanced technology advantages.”

**Summaries of Operational and Financial Results**

The below tables summarize key operational results of the Company in 2023.

**Deliveries by model type**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Q4 2023** | **Q3 2023** | **% Change (QoQ)** | **Full Year 2023** |
| Lifestyle vehicles | 2,599 | 891 | 191% | 4,361 |
| Sportscars | 1,150 | 891 | 29% | 2,609 |
| **Total** | **3,749** | **1,782** | **110%** | **6,970** |

**Stores by geography**

|  |  |  |
| --- | --- | --- |
|  | **As of December 31, 2023** | **As of December 31, 2022** |
| North America | 47 | 41 |
| Europe | 70 | 54 |
| China | 65 | 41 |
| Rest of World | 33 | 33 |
| **Total** | **215** | **169** |

The below table summarizes key preliminary financial results for the fourth quarter and full year ended December 31, 2023.  
*(in millions of U.S. dollars, unaudited)*

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **4Q 2023** | **3Q 2023** | **% Change (QoQ)** | **Full Year 2023** |
| Revenue | 361 | 188 | 92% | **679** |
| Cost of sales | 293 | 160 | 83% | **577** |
| Gross profit | 68 | 28 | 142% | **102** |
| *Gross margin (%)* | 19% | 15% | -- | **15%** |
| Operating loss |  |  | -- |  |
| Net loss | (224) | (174) | -- | **(750)** |
| Adjusted EBITDA(1) |  |  | -- |  |

1. Non-GAAP measure. See “Non-GAAP Financial Measures” and “Appendix D – Unaudited Reconciliation of GAAP and Non-GAAP results (Adjusted EBITDA)” for details and a reconciliation of adjusted metrics to the nearest GAAP measure.

**Recent Developments**

* **Emeya deliveries**: The Company launched Emeya, its first electric hyper-grand tourer, in September 2023. The Company began deliveries of Emeya in China in March 2024, and expects to begin deliveries in Europe in the third quarter of 2024.
* **Ultra-luxury model Evija deliveries:** Lotus Tech started deliveries of Evija, the first British all-electric hypercar, in 2024.
* **Lotus Chapman Bespoke launch:** In March 2024, the Company proudly launched its bespoke services providing different levels of premium customization to Lotus vehicles, from unique one-off Lotus cars to limited-edition artist collections and individualized trims with exclusive personal touches.
* **Lotus Day 2024:** This year's annual Lotus Day event was hosted during March 29-31, 2024, celebrating the brand's heritage and bringing our community closer together on racetrack with China’s debut drive of Evija, Lotus's ultra-luxury all-electric hyper car, as well as on-track test drives of Eletre, Emeya and Emira.
* **Super Charging Stations:** As part of its commitment to deliver a premium charging service to Lotus drivers, the Company has established 65 super charging stations equipped with its cutting-edge 480kw fast charging solution in premium locations in China. These are part of a charging network across Europe and China of about 300,000 public charging stations available to Lotus owners. The Company expects to continue expanding its charging network as its BEVs launch across the world.

**Conference call**

Lotus Tech management will host an earnings conference call at 8:00 AM U.S. Eastern Time on Monday, April 8, 2024 (14:00 Central European Time / 20:00 China Standard Time on the same day).

There will be a live audio webcast and replay available following completion of the call on the Company’s investor relations website at <https://ir.group-lotus.com/>.

For participants who wish to join the call, please complete online registration prior to the scheduled call start time using the link provided below. Upon registration, participants will receive a confirmation email with conference call access information, including dial-in numbers and a unique PIN.

Participant online registration link: <https://register.vevent.com/register/BI56a4f47247f5442f8fad57983f214c4e>

**– END –**

**Notes to Editors**

**About Lotus Technology Inc.**

Lotus Technology Inc. has operations across China, the UK, and the EU. The Company is dedicated to delivering luxury lifestyle battery electric vehicles, with a focus on world-class R&D in next-generation automobility technologies such as electrification, digitalisation and more. For more information about Lotus Technology Inc., please visit [www.group-lotus.com](http://www.group-lotus.com).

**Statement Regarding Preliminary Unaudited Financial and Operational Results**

The unaudited financial and operational information published herein is preliminary in nature and subject to potential adjustments, which could result in differences from the unaudited operational and financial information published herein. For the avoidance of doubt, the preliminary unaudited operational and financial information published herein should not be considered a substitute for the further financial information to be filed with the U.S. Securities and Exchange Commission for the year ended December 31, 2023.

**Non-GAAP Financial Measures**

The Company uses non-GAAP financial measures, including adjusted net loss and adjusted EBITDA, in evaluating its operating results and for financial and operational decision-making purposes. Adjusted net loss represents net loss excluding share-based compensation expenses, and such adjustment has no impact on income tax. The Company defines adjusted EBITDA as net income excluding interest expense, interest income, income tax (benefit) expense, depreciation of property, equipment and software and share-based compensation expenses. The Company believes that non-GAAP financial measures help identify underlying trends in its business and enhance the overall understanding of the Company’s past performance and future prospects. The Company also believes that non-GAAP financial measures allow for greater visibility with respect to key metrics used by the Company’s management in its financial and operational decision-making.

These non-GAAP financial measures are not presented in accordance with U.S. GAAP and may be different from non-GAAP methods of accounting and reporting used by other companies. Non-GAAP financial measures have limitations as analytical tools and when assessing the Company’s operating performance, investors should not consider them in isolation, or as a substitute for financial information prepared in accordance with U.S. GAAP. The Company encourages investors and others to review its financial information in its entirety and not rely on a single financial measure. The Company mitigates these limitations by reconciling non-GAAP financial measures to the most comparable U.S. GAAP performance measures, all of which should be considered when evaluating the Company’s performance. For more information on non-GAAP financial measures, please see “Appendix D – Unaudited Reconciliation of GAAP and Non-GAAP Results (Adjusted EBITDA)” set forth at the end of this press release.

**Forward-Looking Statements**

This press release contains statements that may constitute “forward-looking” statements pursuant to the “safe harbor” provisions of the U.S. Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact are forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as “may”, “should”, “expect”, “intend”, “will”, “estimate”, “anticipate”, “believe”, “predict”, “potential”, “forecast”, “plan”, “seek”, “future”, “propose” or “continue”, or the negatives of these terms or variations of them or similar terminology although not all forward-looking statements contain such terminology. Forward-looking statements involve inherent risks and uncertainties, including those identified under the heading “Risk Factors” in the registration statement on Form F-4 filed by Lotus Tech with the U.S. Securities and Exchange Commission. All information provided in this press release is as of the date of this press release, and Lotus Tech undertakes no obligation to update any forward-looking statement, except as required under applicable law.

**For more information on Lotus, please contact:**

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**Appendix A**

**Lotus Technology Inc.**

**Unaudited Consolidated and Combined Balance Sheets**

(All amounts in thousands)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  | **As of** | | |
|  | **December 31, 2023** |  | **December 31, 2022** |
|  |  | ***US$*** |  | ***US$*** |
| **ASSETS** |  |  |  |  |
| **Current assets** |  |  |  |  |
| Cash |  | 418,941 |  | 736,605 |
| Restricted cash |  | 7,873 |  | 2,392 |
| Accounts receivable – third parties, net |  | 76,664 |  | 111 |
| Accounts receivable – related parties, net |  | 22,430 |  | 8,545 |
| Inventories |  | 265,190 |  | 22,703 |
| Prepayments and other current assets – third parties, net |  | 63,870 |  | 44,375 |
| Prepayments and other current assets – related parties, net |  | 28,744 |  | 8,732 |
|  |  |  |  |  |
| **Total current assets** |  | **883,712** |  | **823,463** |
|  |  |  |  |  |
| **Non-current assets** |  |  |  |  |
| Restricted cash |  | 321 |  | 536 |
| Investment securities – related parties |  | 3,326 |  | 8,411 |
| Property, equipment and software, net |  | 354,617 |  | 253,471 |
| Intangible assets |  | 116,360 |  | 116,364 |
| Operating lease right-of-use assets |  | 173,103 |  | 158,724 |
| Other non-current assets – third parties |  | 50,533 |  | 10,983 |
| Other non-current assets – related parties |  | 2,706 |  | **-** |
|  |  |  |  |  |
| **Total non-current assets** |  | **700,966** |  | **548,489** |
|  |  |  |  |  |
| **Total assets** |  | **1,584,678** |  | **1,371,952** |

**Lotus Technology Inc.**

**Unaudited Consolidated and Combined Balance Sheets (Con’d)**

(All amounts in thousands)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  | **As of** | | |
|  | **December 31, 2023** |  | **December 31, 2022** |
|  |  | ***US$*** |  | ***US$*** |
| **LIABILITIES, MEZZANINE EQUITY AND SHAREHOLDERS' DEFICIT** |  |  |  |  |
| **Current liabilities** |  |  |  |  |
| Short‑term borrowings – third parties |  | 226,772 |  | 28,748 |
| Accounts payable – third parties |  | 20,123 |  | 1,466 |
| Accounts payable – related parties |  | 340,419 |  | 5,770 |
| Contract liabilities – third parties |  | 44,184 |  | 7,843 |
| Operating lease liabilities – third parties |  | 16,760 |  | 15,815 |
| Accrued expenses and other current liabilities – third parties |  | 419,422 |  | 323,299 |
| Accrued expenses and other current liabilities – related parties |  | 290,686 |  | 183,237 |
| Exchangeable notes |  | 378,638 |  | 355,320 |
| Mandatorily redeemable noncontrolling interest |  | - |  | 11,381 |
| Convertible notes |  | 20,277 |  | - |
|  |  |  |  |  |
| **Total current liabilities** |  | **1,757,281** |  | **932,879** |
|  |  |  |  |  |
| **Non‑current liabilities** |  |  |  |  |
| Contract liabilities – third parties |  | 6,245 |  | - |
| Operating lease liabilities – third parties |  | 91,929 |  | 98,963 |
| Operating lease liabilities – related parties |  | 12,064 |  | 170 |
| Put option liabilities |  | 11,884 |  | - |
| Exchangeable notes |  | 75,678 |  | 71,792 |
| Convertible notes |  | 81,635 |  | 76,770 |
| Deferred tax liabilities |  | - |  | 126 |
| Deferred income |  | 270,097 |  | 258,450 |
| Other non-current liabilities – third parties |  | 103,403 |  | 15,824 |
| Other non-current liabilities – related parties |  | 1,634 |  | 1,584 |
|  |  |  |  |  |
| **Total non‑current liabilities** |  | **654,569** |  | **523,679** |
|  |  |  |  |  |
| **Total liabilities** |  | **2,411,850** |  | **1,456,558** |

**Lotus Technology Inc.**

**Unaudited Consolidated and Combined Balance Sheets(con’d)**

(All amounts in thousands)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  | **As of** | | |
|  | **December 31, 2023** |  | **December 31, 2022** |
|  |  | ***US$*** |  | ***US$*** |
| **MEZZANINE EQUITY** |  |  |  |  |
| Series Pre-A Redeemable Convertible Preferred Shares |  | 184,509 |  | 177,284 |
| Series A Redeemable Convertible Preferred Shares |  | 199,021 |  | 191,125 |
|  |  |  |  |  |
| **Total mezzanine equity** |  | **383,530** |  | **368,409** |
|  |  |  |  |  |
|  |  |  |  |  |
| **SHAREHOLDERS’ DEFICIT** |  |  |  |  |
| Ordinary shares |  | 21 |  | 21 |
| Additional paid-in capital |  | 358,187 |  | 403,103 |
| Receivable from shareholders |  | - |  | (26,447) |
| Accumulated other comprehensive income |  | 25,267 |  | 17,707 |
| Accumulated deficit |  | (1,588,773) |  | (846,757) |
|  |  |  |  |  |
| **Total shareholders' deficit attributable to ordinary shareholders** |  | **(1,205,298)** |  | **(452,373)** |
| Noncontrolling interests |  | (5,404) |  | (642) |
| **Total shareholders' deficit** |  | **(1,210,702)** |  | **(453,015)** |
|  |  |  |  |  |
| **Total liabilities, mezzanine equity and shareholders' deficit** |  | **1,584,678** |  | **1,371,952** |
|  |  |  |  | |

**Appendix B**

**Lotus Technology Inc.**

**Unaudited Consolidated and Combined Statements of Comprehensive Loss**

(All amounts in thousands, except for share and per share/ADS data)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  | **For the Year Ended December 31,** | | |
|  |  | **2023** |  | **2022** |
|  |  | ***US$*** |  | ***US$*** |
| **Revenues:** |  |  |  |  |
| Sales of goods |  | 660,158 |  | 1,186 |
| Service revenues |  | 18,850 |  | 8,371 |
| **Total revenues** |  | **679,008** |  | **9,557** |
| **Cost of revenues:** |  |  |  |  |
| Cost of goods sold |  | (564,741) |  | (948) |
| Cost of services |  | (12,086) |  | (6,302) |
| **Total cost of revenues** |  | **(576,827)** |  | **(7,250)** |
| **Gross profit** |  | **102,181** |  | **2,307** |
| **Operating expenses:** |  |  |  |  |
| Research and development expenses |  | (368,729) |  | (445,844) |
| Selling and marketing expenses |  | (328,935) |  | (151,331) |
| General and administrative expenses |  | (144,533) |  | (148,369) |
| Government grants |  | 4,077 |  | 55,824 |
| **Total operating expenses** |  | **(838,120)** |  | **(689,720)** |
| **Operating loss** |  | **(735,939)** |  | **(687,413)** |
| Interest expenses |  | (10,200) |  | (8,542) |
| Interest income |  | 9,204 |  | 12,188 |
| Investment loss, net |  | (1,162) |  | (3,246) |
| Share of results of equity method investments |  | (1,048) |  | (2,762) |
| Foreign currency exchange gains (losses), net |  | 42 |  | (11,505) |
| Changes in fair values of mandatorily redeemable noncontrolling interest, exchangeable notes and convertible notes, excluding impact of instrument-specific credit risk |  | (7,531) |  | (22,991) |
| Changes in fair values of put option liabilities |  | (2,508) |  | - |
| **Loss before income taxes** |  | **(749,142)** |  | **(724,271)** |
| Income tax expense |  | (1,113) |  | (292) |
| **Net loss** |  | **(750,255)** |  | **(724,563)** |
| Less: Net loss attributable to noncontrolling interests |  | (8,254) |  | (642) |
| **Net loss attributable to ordinary shareholders** |  | **(742,001)** |  | **(723,921)** |
| Accretion of Redeemable Convertible Preferred Shares |  | (15,121) |  | (910) |
| **Net loss available to ordinary shareholders** |  | **(757,122)** |  | **(724,831)** |
| **Loss per ordinary share1** |  |  |  |  |
| —Basic and diluted |  | (1.60) |  | (1.52) |
| **Weighted average number of ordinary shares outstanding used in computing net loss per ordinary share1** |  |  |  |  |
| —Basic and diluted |  | 474,621,603 |  | 475,805,054 |

1 Shares outstanding for all periods reflect the adjustment for recapitalization upon the consummation of merger transaction in February 2024.

**Lotus Technology Inc.**

**Unaudited Consolidated and Combined Statements of Comprehensive Loss (cont’d)**

(All amounts in thousands, except for share and per share/ADS data)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  | **For the Year Ended December 31,** | | |
|  |  | **2023** |  | **2022** |
|  |  | ***US$*** |  | ***US$*** |
| **Net loss** |  | **(750,255)** |  | **(724,563)** |
|  |  |  |  |  |
| **Other comprehensive income:** |  |  |  |  |
| Fair value changes of mandatorily redeemable noncontrolling interest, exchangeable notes and convertible notes due to instrument-specific credit risk, net of nil income taxes |  | (8,650) |  | (893) |
| Foreign currency translation adjustment, net of nil income taxes |  | 16,210 |  | 18,669 |
|  |  |  |  |  |
| **Total other comprehensive income** |  | **7,560** |  | **17,776** |
|  |  |  |  |  |
| **Total comprehensive loss** |  | **(742,695)** |  | **(706,787)** |
| Less: Total comprehensive loss attributable to noncontrolling interests |  | (8,254) |  | (642) |
| **Total comprehensive loss attributable to ordinary shareholders** |  | **(734,441)** |  | **(706,145)** |
|  |  |  |  |  |

**Appendix C**

**Lotus Technology Inc.**

**Unaudited Consolidated and Combined Statements of Comprehensive Loss**

(All amounts in thousands, except for share and per share/ADS data)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  | **Three Months Ended** | | |
|  |  | **December 31, 2023** | **September 30, 2023** | **December 31, 2022** |
|  |  | ***US$*** | ***US$*** | ***US$*** |
| **Revenues:** |  |  |  |  |
| Sales of goods |  | 354,678 | 180,626 | 484 |
| Service revenues |  | 6,389 | 7,280 | 5,416 |
| **Total revenues** |  | **361,067** | **187,906** | **5,900** |
| **Cost of revenues:** |  |  |  |  |
| Cost of goods sold |  | (289,495) | (155,689) | (360) |
| Cost of services |  | (3,139) | (4,596) | (4,396) |
| **Total cost of revenues** |  | **(292,634)** | **(160,285)** | **(4,756)** |
| **Gross profit** |  | **68,433** | **27,621** | **1,144** |
| **Operating expenses:** |  |  |  |  |
| Research and development expenses |  | (134,182) | (81,999) | (230,306) |
| Selling and marketing expenses |  | (137,704) | (72,995) | (82,626) |
| General and administrative expenses |  | (26,330) | (37,786) | (44,432) |
| Government grants |  | 1,720 | 1,695 | - |
| **Total operating expenses** |  | **(296,496)** | **(191,085)** | **(357,364)** |
| **Operating loss** |  | **(228,063)** | **(163,464)** | **(356,220)** |
| Interest expenses |  | (2,833) | (3,897) | (148) |
| Interest income |  | 1,946 | 1,410 | 3,001 |
| Investment income (loss), net |  | 147 | (4,079) | (1,177) |
| Share of results of equity method investments |  | (400) | (22) | (1,439) |
| Foreign currency exchange gains (losses), net |  | (841) | 4,502 | 4,134 |
| Changes in fair values of mandatorily redeemable noncontrolling interest, exchangeable notes and convertible notes, excluding impact of instrument-specific credit risk |  | 7,863 | (2,637) | (5,932) |
| Changes in fair values of put option liabilities |  | (1,787) | (4,027) | - |
| **Loss before income taxes** |  | **(223,968)** | **(172,214)** | **(357,781)** |
| Income tax benefit (expense) |  | 237 | (1,368) | (137) |
| **Net loss** |  | **(223,731)** | **(173,582)** | **(357,918)** |
| Less: Net loss attributable to noncontrolling interests |  | (603) | (1,872) | (501) |
| **Net loss attributable to ordinary shareholders** |  | **(223,128)** | **(171,710)** | **(357,417)** |
| Accretion of Redeemable Convertible Preferred Shares |  | (10,058) | (4,805) | (910) |
| **Net loss available to ordinary shareholders** |  | **(233,186)** | **(176,515)** | **(358,327)** |
| **Loss per ordinary share1** |  |  |  |  |
| —Basic and diluted |  | (0.49) | (0.37) | (0.75) |
| **Weighted average number of ordinary shares outstanding used in computing net loss per ordinary share1** |  |  |  |  |
| —Basic and diluted |  | 474,621,603 | 474,621,603 | 475,805,054 |

1 Shares outstanding for all periods reflect the adjustment for recapitalization upon the consummation of merger transaction in February 2024.

**Lotus Technology Inc.**

**Unaudited Consolidated and Combined Statements of Comprehensive Loss (con’d)**

(All amounts in thousands, except for share and per share/ADS data)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  | **Three Months Ended** | | |
|  |  | **December 31, 2023** | **September 30, 2023** | **December 31, 2022** |
|  |  | ***US$*** | ***US$*** | ***US$*** |
| **Net loss** |  | **(223,731)** | **(173,582)** | **(357,918)** |
|  |  |  |  |  |
| **Other comprehensive income:** |  |  |  |  |
| Fair value changes of mandatorily redeemable noncontrolling interest, exchangeable notes and convertible notes due to instrument-specific credit risk, net of nil income taxes |  | (8,065) | 974 | (1,727) |
| Foreign currency translation adjustment, net of nil income taxes |  | (7,867) | (10,486) | 1,584 |
|  |  |  |  |  |
| **Total other comprehensive income** |  | **(15,932)** | **(9,512)** | **(143)** |
|  |  |  |  |  |
| **Total comprehensive loss** |  | **(239,663)** | **(183,094)** | **(358,061)** |
| Less: Total comprehensive loss attributable to noncontrolling interests |  | (667) | (1,998) | (503) |
| **Total comprehensive loss attributable to ordinary shareholders** |  | **(238,996)** | **(181,096)** | **(357,558)** |

**Appendix D**

**Lotus Technology Inc.**

**Unaudited Reconciliation of GAAP and Non-GAAP results (Adjusted EBITDA)**

(All amounts in thousands)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  | **For the Year Ended December 31,** | | |
|  |  | **2023** |  | **2022** |
|  |  | ***US$*** |  | ***US$*** |
| **Net loss** |  | **(750,255)** |  | **(724,563)** |
| Share-based compensation expenses |  | - |  | 10,625 |
| **Adjusted net loss** |  | **(750,255)** |  | **(713,938)** |
| **Net loss** |  | **(750,255)** |  | **(724,563)** |
| Interest expenses |  | 10,200 |  | 8,542 |
| Interest income |  | (9,204) |  | (12,188) |
| Income tax expense |  | 1,113 |  | 292 |
| Share-based compensation expenses |  | - |  | 10,625 |
| Depreciation |  | 54,957 |  | 12,790 |
| **Adjusted EBITDA** |  | **(693,189)** |  | **(704,502)** |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | **Three Months Ended** | | | | |
|  | **December 31, 2023** |  | **September 30, 2023** |  | **December 31, 2022** |
|  | ***US$*** |  | ***US$*** |  | ***US$*** |
| **Net loss** | **(223,731)** |  | **(173,582)** |  | **(357,918)** |
| Share-based compensation expenses | - |  | **-** |  | **-** |
| **Adjusted net loss** | **(223,731)** |  | **(173,582)** |  | **(357,918)** |
| **Net loss** | **(223,731)** |  | **(173,582)** |  | **(357,918)** |
| Interest expenses | 2,833 |  | 3,897 |  | 148 |
| Interest income | (1,946) |  | (1,410) |  | (3,001) |
| Income tax (benefit)/expense | (237) |  | 1,368 |  | 137 |
| Share-based compensation expenses | - |  | **-** |  | **-** |
| Depreciation | 16,307 |  | 16,009 |  | 7,298 |
| **Adjusted EBITDA** | **(206,774)** |  | **(153,718)** |  | **(353,336)** |